

E588SECC

1 UNITED STATES DISTRICT COURT
2 SOUTHERN DISTRICT OF NEW YORK
3 -----x
4 SECURITIES AND EXCHANGE
5 COMMISSION,

6 Plaintiff,

7 v.

8 06 Civ. 3150 (GBD)

9 NELSON J. OBUS, et al.,

10 Defendants.

11 -----x
12 May 8, 2014
13 11:35 a.m.

14 Before:

15 HON. GEORGE B. DANIELS

16 District Judge

17 APPEARANCES

18 PAUL W. KISSLINGER
19 JONATHAN W. HARAY
20 KYLE M. DE YOUNG
21 Attorneys for Plaintiff

22 GIBSON, DUNN & CRUTCHER, LLP
23 Attorneys for Obus and Wynnefield defendants
24 BY: JOEL M. COHEN
25 MARY KAY DUNNING
DARCY C. HARRIS

COHEN & DRESSER LLP
Attorneys for Defendant Black
BY: MARK S. COHEN
JONATHAN S. ABERNETHY

SERCARZ & RIOPELLE LLP
Attorneys for Defendant Strickland
BY: ROLAND G. RIOPELLE

1 (Case called)

2 THE COURT: I don't need everyone's appearance since
3 the court reporter has it.

4 Let's pick up where we left off. I know we have at
5 least the issues of the e-mails, the other tipping and trading
6 activity, and some experts, and then some other minor issues,
7 and then a proposed instruction.

8 Let me first go to the e-mails. Let me first set the
9 ground work because it is unclear to me what e-mails are
10 relevant. I assume that, obviously, if there are discussions
11 about trading in the stock, I would think that that is
12 relevant. I don't know what else the government, other
13 relevant e-mails they want to offer, or what the nature of the
14 prejudicial material is that the defense wants to keep out. Is
15 it clear to both sides what e-mails the government wants to use
16 and what the material is in those e-mails that you want out?

17 MR. ABERNETHY: For the defense, for Mr. Black and
18 co-counsel for Mr. Strickland, these e-mails have nothing to do
19 with the case, absolutely zero. There is nothing about trading
20 in the stock. There is nothing that even mentions the company
21 SunSource.

22 THE COURT: So you want no e-mails.

23 MR. ABERNETHY: That's correct. And the prejudicial
24 nature, just so the Court is aware, is actually admitted by the
25 SEC in its own papers. These e-mails are nothing but off-color

1 jokes. There are some offensive language.

2 THE COURT: I assume it's not being offered for that
3 purpose.

4 MR. ABERNETHY: We don't know what it's being offered
5 for.

6 THE COURT: Then let me confront them directly with
7 it. What relevant e-mail conversations do you want to offer?

8 MR. KISSLINGER: The core of the defendants' defense
9 is that Mr. Strickland called Mr. Black for the purpose of
10 doing a due diligence call. That's a professional type of
11 call. We believe that the jury should be able to examine the
12 nature of their relationship, and the best way to do that, your
13 Honor, are these e-mails which give a contemporaneous picture
14 of the relationship.

15 THE COURT: What does it demonstrate about the
16 relationship that you need to prove?

17 MR. KISSLINGER: It demonstrates they had a casual,
18 nonprofessional relationship. They talked all the time. They
19 talked to help each other. They had a very close relationship,
20 which we have to prove. We have to prove that Strickland
21 wanted to gain a benefit by way of the tip, and the Second
22 Circuit makes clear that that is shown by a close relationship.

23 THE COURT: I am not sure what you mean by the e-mails
24 show a close relationship. Are you talking about the number
25 and frequency of the e-mails or are you talking about something

1 of substance in the e-mail?

2 MR. KISSLINGER: The nature of the e-mails, the number
3 and frequency, tone, formality or lack thereof.

4 THE COURT: I am not sure what that proves.

5 MR. KISSLINGER: Your Honor, it calls into question
6 whether they have the type of professional relationship that
7 would lend itself to a due diligence call on \$20 million.

8 THE COURT: What is it that your witness is going to
9 say was the purpose of this call?

10 MR. KISSLINGER: I believe Mr. Strickland will say the
11 purpose of his call was to do due diligence on behalf of this
12 client that he was working on, a financing agreement.

13 THE COURT: Do you have evidence that's inconsistent
14 with that?

15 MR. KISSLINGER: We do not have e-mails that deal
16 directly with that call.

17 THE COURT: What are you asking the jury to infer was
18 the specific purpose for the call? That he made a decision
19 that he was going to give him information so he could trade on
20 inside information specifically, was that your position?

21 MR. KISSLINGER: Correct, your Honor. It was a call
22 to a friend, to benefit a friend, for the nature of helping his
23 friend. It had nothing to do with a due diligence professional
24 relationship.

25 THE COURT: When you say nothing to do with due

1 diligence, my reaction to that is, well, it depends on what
2 they claim the nature of the conversation was. You claim the
3 conversation was limited to what or included what?

4 MR. KISSLINGER: We claim that it was limited to the
5 fact that it was a tip of his friend. It wasn't done for the
6 purpose of any professional due diligence.

7 THE COURT: You want to use the e-mails because the
8 e-mails infer that?

9 MR. KISSLINGER: They had a very nonprofessional
10 relationship. They had a casual relationship. They wanted to
11 help each other out. They socialized together. They were
12 close friends. That goes to one of the elements that we have
13 to prove.

14 THE COURT: How many e-mails do you have?

15 MR. KISSLINGER: We submitted a large block of e-mails
16 that was produced in the ordinary course from their servers.
17 We are perfectly willing to limit those to a handful. We don't
18 need the whole block, your Honor.

19 THE COURT: How many e-mails are there?

20 MR. KISSLINGER: There is probably, maybe, 100 pages
21 of e-mails.

22 THE COURT: What number is illustrative of the point
23 that you want to make?

24 MR. KISSLINGER: I guess what we would like to do is
25 have the jury be able to flip through them and just get the

1 nature of the relationship, the nature of what they talked
2 about during that time period.

3 THE COURT: When you say the nature of what they talk
4 about, you have to articulate it to me more specifically of
5 what you could argue from the particular e-mails that you want
6 them to look at, and why there is a reasonable basis to argue
7 something from that.

8 I am not sure what you say is the evidence of their
9 relationship of what you want to characterize as a more than
10 professional relationship. Is it just the tone or is it
11 something that they are going off on vacation together? What
12 is the substance?

13 MR. KISSLINGER: There is nothing professional at all
14 in their relationship, which is the point.

15 THE COURT: Why do you need the e-mails to make that
16 point?

17 MR. KISSLINGER: It's documentary evidence. It's a
18 snapshot into the relationship at the time.

19 THE COURT: Is that even going to be an issue? That's
20 what I am trying to understand.

21 MR. RIOPELLE: It is not an issue in this case. We
22 have admitted it in the answer.

23 MR. KISSLINGER: Just stipulating to something that we
24 have a right to prove takes away some of our --

25 THE COURT: I understand that. I am not trying to

1 restrict you in your proof. I am just trying to understand
2 what this proves that is an issue for the jury to determine.

3 MR. KISSLINGER: Your Honor, Strickland and Black are
4 going to take the stand and they are going to bolster each
5 other's story. They are the only ones who were there when they
6 talked to each other. The only way we have to rebut that story
7 is by circumstantial evidence of what the nature of the
8 relationship was.

9 THE COURT: How do you want to do that? You want to
10 do that by some witness that you call other than them, or do
11 you want to do that on cross-examination of those witnesses?

12 MR. KISSLINGER: Cross-examination.

13 THE COURT: Procedurally, your intent at this point is
14 to utilize a certain number of e-mails on cross-examination.

15 MR. KISSLINGER: Purely on cross, your Honor. We
16 would be willing to redact any offensive off-color references.
17 But some of the nicknames they use, I believe that's fairly
18 representative of the closeness of the relationship.

19 THE COURT: I don't know how offensive or prejudicial
20 the nicknames are.

21 MR. KISSLINGER: We can give you the block of the
22 e-mails in camera so you can take a look at them. I think we
23 can work out a deal with the defendants of what we would take
24 out.

25 THE COURT: My real question is I am trying to

1 understand what you're trying to get the defendants to admit
2 under oath.

3 MR. KISSLINGER: I would like them to admit that they
4 talked all the time about everything under the sun. They had
5 no filters in their relationship. They took risks in their
6 communications, things that you probably shouldn't send over
7 your employer's computer. And the nature of their relationship
8 was such that Strickland wanted to help his buddy Black in
9 return for getting help in return.

10 THE COURT: I think that that's perfectly appropriate
11 cross-examination, let's first start with that, in terms of
12 questioning. I am just trying to figure out, one, if he says
13 everything you want him to say, then what the purpose of the
14 e-mails would be. And even if he doesn't say everything that
15 you want him to say under oath before this jury, which e-mails
16 are going to make the point that he is somehow trying to give
17 the jury a different impression about the relationship.

18 MR. KISSLINGER: Perhaps this has to wait until the
19 time cross-examination happens, and we can understand what his
20 answers are so we wouldn't need to impeach him with some of
21 these documents.

22 THE COURT: I am trying to understand whether this is
23 simply for the purpose of impeaching the witness on
24 cross-examination or whether there is some other independent
25 proof that has a purpose on your direct case. I am

1 understanding now that that's not necessarily the case.

2 MR. KISSLINGER: Again sir, the fact that he is going
3 to say, oh, we were good friends, that's a lot different from
4 actually getting to look at an e-mail where they called each
5 other nicknames.

6 THE COURT: It depends on what the subject is. I
7 don't disagree with you, and to the extent that you want to
8 confront the witness with examples of that, I have no reason to
9 prohibit you from doing so, except to the extent that they can
10 demonstrate that the potential prejudice outweighs its slight
11 probative value.

12 MR. RIOPELLE: Judge, these are 25-year-old men. We
13 have admitted in our answer, in response to the allegations in
14 paragraph 30, Strickland states that he has been friends with
15 Black since the two attended college. He resided with Black's
16 family in New York City for approximately two nights. In the
17 summer of 2002, Strickland visited Black's vacation home in the
18 Hamptons. And they shared a hotel room.

19 That's all admitted. They are going to say, we were
20 close friends, we met socially all the time, sure we talked
21 about girls, yes we had nicknames for each other, we were close
22 friends. There is no need to get some off-color e-mail before
23 the jury because it's all admitted. They were very close
24 friends. They met socially all the time. As Strickland
25 recollects it, the conversation he had with Black was in a bar

1 waiting to sit down at a restaurant table. There is no
2 question they had a close social relationship. They are going
3 to say that and admit it on the witness stand. And there is no
4 need to put before the jury off-color e-mails talking about
5 girls as 25-year-old men tend to do to each other.

6 THE COURT: What I need is I need for you to
7 specifically identify and limit, not for all purposes because
8 things may develop that some other e-mail may become relevant,
9 but at least identify the e-mails that you want to question the
10 witness about substantively, and at least identify for me, as
11 early or as late as possible, the lines in the e-mail that you
12 say you want to ask him about. And then I can make some
13 judgment about whether or not that should be done in a
14 question, that should be done by putting in the e-mail in
15 evidence, that should be done by redacting the e-mail. Because
16 what I am going to need from them is I am going to need from
17 them what specific lines they think are inappropriate to put
18 before the jury.

19 If an e-mail says, you know, let's go bowling next
20 week, obviously you can ask him, didn't they go bowling
21 together? And whether or not the e-mail is necessary I guess
22 depends on the answer. But it's hard for me to judge that any
23 of this has any strong probative value, or to judge that it has
24 any strong undue prejudice, unless I can see a line. And if
25 the line is X and you can tell me how you want to use it, then

1 I can assess its probative value. And then if they see another
2 line in the same e-mail or that line they say is more
3 prejudicial. But I don't even know if you two have an
4 understanding if there is a particular line in an e-mail that
5 you want to use that you know that the defense objects to that
6 line coming in. What I hear you saying is you're talking past
7 each other. You're saying you want to use some information in
8 some e-mails to put before the jury, but they want to keep out
9 other information that's also in the e-mail. I don't know
10 whether or not you're even fighting about the same thing.

11 MR. ABERNETHY: If I can speak to the prejudice point.

12 We had this conversation with the SEC at least six
13 weeks ago. These e-mails, which if your Honor wants to see
14 them --

15 THE COURT: Not particularly. I want you to focus me
16 on a line.

17 MR. ABERNETHY: Let me tell you what they have.

18 THE COURT: Pick an e-mail and tell me why that e-mail
19 is inadmissible. Give me one e-mail.

20 MR. ABERNETHY: There are at least a number of
21 e-mails.

22 THE COURT: Pick one and tell me why that e-mail is
23 inadmissible. What information they want out of that e-mail
24 and what information you want to keep out.

25 MR. ABERNETHY: Judge, there are a number of e-mails

1 where they are exchanging links to pornographic sites.

2 THE COURT: So you have an e-mail in your hand that
3 does that?

4 MR. ABERNETHY: I need to find one.

5 THE COURT: You want a general rule that the
6 pornographic references in all e-mails should come out?

7 MR. ABERNETHY: Let me continue the list though. It's
8 not just that.

9 THE COURT: The list doesn't help me because I can't
10 just give you carte blanche, everything you want to
11 characterize as a list then I keep that out. You have got to
12 tell me, this is the e-mail. They say they want this line read
13 to the jury. That's really the only issue. If they want this
14 line read to the jury, you have to tell me you want this line
15 kept away from the jury.

16 MR. ABERNETHY: Every single e-mail.

17 THE COURT: I am not going to grant you that relief.
18 I am not going to say they can't use any e-mail because you say
19 every e-mail has a line in it that you find objectionable.
20 That's not the way it works.

21 MR. MARK COHEN: Judge, what we don't want is to be
22 sandbagged. And we have been asking for six weeks to tell us
23 what they want to use and why, and the first time we got an
24 explanation was from your Honor's questions to the SEC. We
25 don't want to do this at side bar.

1 THE COURT: I will give you the basic rule that I
2 follow. If you give me 30 seconds to make the decision, you're
3 going to get 30 seconds worth of thought. That's all I can say
4 to you. If you give me two weeks to think about this, I am not
5 going to say you're going to get two weeks worth of thought,
6 but you are going to get a whole lot more consideration than if
7 the government stands in front of the jury and hands me a
8 document for the first time, and they try to argue it should
9 come in and you're trying to argue to me it should stay out.

10 MR. MARK COHEN: Today we began with we want the jury
11 to flip through all 100 pages. We want to know what they want
12 to offer and why so we can respond to it before trial and your
13 Honor have a chance not to read all 100.

14 THE COURT: This is what I think you should do. I am
15 not going to force you to do it, but it would be helpful to me.
16 I suggest that at this point, and you won't be limited to those
17 pages, but at this point I think you should exchange at the
18 same time the e-mails that the government -- we can do it this
19 way. The first thing the government should do is the
20 government should identify to you the e-mails that they want to
21 admit into evidence, because that's the real issue. And then,
22 when they do that, you should both be prepared to hand each
23 other the relevant line, as easy as highlighting the relevant
24 line in that e-mail that you think is probative, and you should
25 highlight the relevant line in that e-mail that you say is

1 objectionable. And you should exchange that at the same time.

2 All right.

3 Now, if you can come to some understanding of where
4 the two shall not meet, then that's fine. You have two
5 arguments to make. The SEC can say to me, I want this entire
6 e-mail unredacted in evidence before this jury so they can read
7 the entire thing. You can argue that you don't want any of it
8 in and tell me why the jury shouldn't read any of it. But what
9 is going to be more compelling is to tell me what it is that's
10 in the e-mail, the comment that is relevant to the jury to
11 read, and you can tell me what in the e-mail is prejudicial for
12 the jury to read, and then I can assess that. But until I see
13 that, I can't give you any further guidance in terms of whether
14 or not a particular e-mail, if the foundation is laid for its
15 admissibility and is otherwise relevant, that it won't come in
16 as evidence for the jury to review, and if it does come in,
17 whether it will come in unredacted or redacted. You have got
18 to give me a better feel for what we are talking about.

19 MR. RIOPELLE: While your Honor was speaking, I went
20 ahead and pulled out three examples for the Court.

21 I have in my hand an e-mail, a back and forth exchange
22 between Mr. Black and Mr. Strickland. The first from Mr. Black
23 asking Mr. Strickland, "How was the weekend, jackass?" That's
24 the kind of stupid 25-year-old guy talk. Strickland responds,
25 "Awesome. Did she call you after receiving the beautiful

1 bouquet?" No doubt referring to some woman, some girlfriend.
2 And then his next line is, "Weather was good. Weather could
3 have been better. How about you? Any nice tail at the house?"
4 I assume that's a reference to women and were there
5 good-looking women at your house in the Hamptons over the
6 weekend in May. I don't see why that's relevant. I think they
7 are both going to admit they talked about all kinds of personal
8 things, including girlfriends and the like. I don't see why we
9 have to hear about somebody calling somebody else a jackass or
10 was there any nice tail at your house.

11 I have in my hand another e-mail in which someone
12 broadcasts to Strickland, and then Strickland broadcasts all
13 kinds of other people an attached file that says "conjugal
14 visit." I assume that's a bit of pornography. But Black is
15 one of 30 people to whom Strickland forwards this e-mail. I
16 don't know why that is relevant to show that Black and
17 Strickland had a particularly close relationship. There is a
18 lot of pornography that is circulated on Wall Street and here
19 is 30 people getting it. I am going to guess, and I think I am
20 correct, that the other 29 are not accused by the SEC of being
21 involved in any sort of insider trading, certainly not in
22 SunSource. So I can't see how this e-mail advances the ball on
23 that issue whatsoever. Those are examples.

24 THE COURT: That's a good example. As I say, my
25 initial reaction is, depending on what they want to do with it,

1 I think that using the word "jackass" isn't so significantly
2 prejudicial on this case as opposed to the substance of using
3 the phrase "tail." It depends on what purpose they are trying
4 to demonstrate.

5 MR. KISSLINGER: It's probative of the fact that one
6 jackass isn't calling another jackass to do due diligence. The
7 jury can consider that.

8 THE COURT: The first place that you should go to
9 establish this relationship is the direct examination of a
10 witness. Now, if you want to say, didn't you refer to each
11 other as XYZ or you talked about certain topics, it depends on
12 how you want to ask the question. But the issue is that,
13 depending on how that direct and cross-examination go, and if
14 there is any disputed issue about the nature of the
15 relationship, then that will help define for me whether or not
16 the e-mails are illustrative of anything that's useful to the
17 jury or it's just simply cumulative of facts that you have
18 already demonstrated. And if it is, if there is prejudicial
19 material in it, then I would be more likely to keep the
20 prejudicial information out.

21 I think you should identify what is the information
22 that's important to you and identify the objectionable nature
23 of the material if you want me to give serious consideration,
24 thoughtful consideration to your purpose for admitting it or to
25 your objection for keeping it out.

1 MR. ABERNETHY: We are more than happy to do so. As I
2 said, we actually called the SEC on this at least six weeks ago
3 with that in mind. We didn't get a call back. My only
4 suggestion, obviously, as the Court has said, you can't force
5 us to do something, but I think we are prepared to do it. But
6 in order for trial management to be effective, and not have to
7 do this on the fly at the side bar, we would ask that the Court
8 set a deadline for both parties.

9 THE COURT: I always use the example, I heard a lawyer
10 say to a judge once, Judge, you can't make me do that. And the
11 judge politely responded, You're right, counsel, I can't make
12 you do that, but I can make you wish you had.

13 When do you want to identify the e-mails themselves
14 that you believe there is a likelihood that you will want to
15 admit them into evidence?

16 MR. KISSLINGER: We can do that by Monday, your Honor.

17 THE COURT: Then the two of you should agree on a
18 date, and that date should be probably no later than, if you
19 can, Thursday to identify -- you can exchange at the same time
20 what you claim is the relevant portion of that e-mail and what
21 you claim is the objectionable portion of that e-mail.

22 MR. ABERNETHY: Submit it to the Court?

23 THE COURT: No. Submit it to each other at that point
24 in time. And then to the extent you cannot agree on either
25 keeping it out or letting it stay in, or redacting it, then I

1 will hear from the SEC with regard to their application to have
2 it admitted into evidence, and we can discuss that as early as
3 possible.

4 MR. KISSLINGER: One more thing. They have said now
5 twice six weeks ago. Six weeks ago I offered to them, let's
6 sit down and work out what is going to be in and what is going
7 to be out, and they said they are all out. They weren't
8 willing to compromise.

9 THE COURT: But you said they are all in. So let's
10 both have a better communication on this if you want me to
11 quickly and efficiently resolve it. But that's my approach to
12 that. I don't want to bury the jury with a whole lot of
13 unnecessary paper. As long as there is an articulable reason
14 to have an e-mail and its content before the jury, that
15 provides them with additional evidence, either by direct
16 evidence or inference, then they are entitled to have it,
17 unless its probative value, no matter how slight, is outweighed
18 by its potential undue prejudice, or it's just strictly a
19 cumulative issue that the jury should not concern themselves
20 with because that's a fact not disputed.

21 Obviously, it's for the jury, given the nature of the
22 SEC's position that it is relevant for them to have an
23 understanding, a clear understanding of the nature of their
24 relationship, and the nature of the communication in and around
25 the time that they claim he was provided information. It

1 obviously makes a difference whether it happened in a bar over
2 drinks or it happened in his office during business hours in a
3 meeting or in a business phone call that is recorded as a
4 business transaction. So that's my position at this point.

5 Let me just move along because I am supposed to meet
6 with the mayor's counsel by lunch.

7 I am not particularly impressed by testimony about how
8 great a deal it ultimately turns out to be to have bought this
9 stock. It seems to me that's totally irrelevant to the issue.
10 The issue is, what did Mr. Black know at the time he decided to
11 purchase this stock? If his position is he made a particular
12 assessment and was provided certain information that gave him
13 the benefit of knowing that this was a good buy, then that
14 historical information can be provided. And he can provide it,
15 or if someone else advised him at the time and they want to
16 say, I went to him and knocked on his door and told him, you
17 ought to buy this stock, this is the greatest stock in the
18 world, and he said that's why I bought it, that's fine. But to
19 say in hindsight that some expert said they think, in their
20 analysis from day one until today, that this was a good buy,
21 whether he had inside information or not, it doesn't seem, one,
22 particularly relevant, and, two, to advance the determination
23 of whether or not he had inside information.

24 They already had some stock, so obviously they already
25 made a decision without inside information that the stock was

1 something that they thought was a good investment. Now,
2 whether they thought it was a good investment or not and
3 whether it made money for them or not is not really the issue.
4 Because the issue will be for the jury, whether he made money
5 or not, he made more money than he shouldn't have made if he
6 additionally bought more of the stock because he knew what
7 everybody else didn't know, that the stock was going to become
8 more valuable for an illegitimate reason, not a legitimate
9 reason. So those who made the decision to purchase the stock,
10 they can state on what basis, and particularly Mr. Black can
11 state on what basis -- my understanding of the facts is that he
12 was the ultimate decision-maker to purchase the stock?

13 MR. JOEL COHEN: It was actually my client, Mr. Obus,
14 which is why I am standing up.

15 THE COURT: I'm sorry. I am not sure what these
16 so-called experts can tell us. I think it's beyond a Daubert
17 issue for me. So it was a great stock. I know Microsoft is a
18 great stock. It doesn't do much for me to tell you how great a
19 stock it is and how great a buy it is for you to try to figure
20 out whether or not when I bought it I bought it because I knew
21 they were getting ready to buy out Google. Beyond whether this
22 is appropriate for expert testimony, it doesn't seem to be
23 particularly relevant to just simply call people, who had
24 nothing to do with anyone's decision to buy the stock, to have
25 them in hindsight talk about what a great buy the stock was.

1 MR. JOEL COHEN: There are two facets to what your
2 Honor is mentioning. I think the issue of the expert is the
3 most important and Mr. Abernethy can address that. But the
4 reason why I stood up is because there is a more essential
5 issue that I think your Honor has clearly touched on.

6 There is a research file that Wynnefield Capital kept.
7 They keep it for all of their investments. I have a copy of it
8 here. It's in a binder. It contains all of the research that
9 they maintained when they followed the SunSource stock for many
10 years, the 10-Qs, 10Ks, notes of investor meetings, notes of
11 meetings with the senior management of SunSource, including
12 some of the SEC's key witnesses, the types of materials they
13 would put into a file so they can look to it when they are
14 making investment decisions.

15 THE COURT: If you tell me somebody did look to it who
16 made the relevant decision in this case, I think it advances
17 your argument. To the extent it just sat in a file cabinet and
18 Mr. Obus wasn't aware of any of it, I am not quite sure what
19 your point would be.

20 MR. JOEL COHEN: Mr. Obus was very aware of it and
21 will testify that he looked to it regularly. The point that I
22 am raising is because the SEC has taken the position that the
23 research file -- we have asked them to stipulate that it's a
24 business record, or to at least agree to that. They have taken
25 the position that they don't think it is. We have asked them

1 why. The most we have been able to hear over the past two
2 months is that I am not sure about the veracity of some of the
3 documents inside, whether they are genuine.

4 THE COURT: Again, it sort of depends on the purpose
5 for which you're offering it. Are you offering it for the
6 truth of what is in the document? I am not sure what document
7 in the file you say is relevant other than just being able to
8 show they had a real big file and had a whole bunch of
9 research.

10 MR. JOEL COHEN: What it will show, with testimony
11 supporting it, is that the decision to buy the stock on June 8,
12 which is the issue we are trying here, was based upon a
13 long-standing understanding by Mr. Obus and his colleagues
14 about the value of the stock. So it's directly pertinent. It
15 is their defense. It is our defense. So it's directly
16 pertinent.

17 THE COURT: Two things are pertinent. One, the fact
18 that you have a file and did research is pertinent. And if you
19 want to show them that it's a 10 inch stack of paper, that may
20 be pertinent. But the content is only relevant to the extent
21 that Mr. Obus says he was aware of that information and he used
22 that information to decide to buy the stock, to the extent he
23 wants to say that, and to the extent that there is a document
24 in that file that he says, yeah, I read this cover to cover,
25 and I don't know whether it's true or not, but it sure made me

1 want to buy the stock. And you can explain to the jury what is
2 in that 10-K, or he can explain to the jury what is in that
3 10-K that he said made him decide to buy the stock, to the
4 extent that he personally relied on anything in making that
5 decision. In the abstract, I don't see the objection.

6 Again, it's not a blanket, just because he wants to
7 say we got a big file and I checked out that file, so now I
8 want to put everything in the file and I want to argue from
9 that, on page 6 of some 10-K they said X, even though of course
10 I didn't read that, it somehow advances the jury's
11 determination. It doesn't. To the extent that they can
12 cross-examine him about what information he had that made him
13 make that decision at that time, that's the relevant
14 information. We know that they have already made the decision
15 to buy the stock. The question is, why did they buy more of
16 the stock? And your position is they bought more of the stock
17 because that was consistent with their decision that this was a
18 good investment and a continuing good investment. Their
19 position is he bought more of the stock because he was given
20 inside information and he knew that he had an advantage over
21 everyone else.

22 If you want me to be more specific, then you should
23 pull something out of that file that you want to put in
24 evidence before the jury. But neither you nor I want the jury
25 to sit in the jury room spending hours going through that file

1 and trying to figure out what all the 10-Ks say. It really
2 doesn't advance the determination of the issue.

3 MR. JOEL COHEN: You're right. Everything you have
4 said is correct and we agree with it. It was more of a trial
5 management issue, similar to the e-mails, because the SEC has
6 taken the position that they won't agree that it is a business
7 record.

8 Now, we understand the SEC doesn't decide whether
9 something is a business record, your Honor does. But we saw a
10 trial management issue because we don't want to have a
11 situation where I am approaching Mr. Obus with a document from
12 the research file and every time I approach we are going side
13 bar.

14 THE COURT: As I said to them, it depends on how much
15 of the file we are going to have to spend time going through,
16 how much Mr. Obus is going to recognize and identify. Quite
17 frankly, it seems to me that there should be an independent
18 basis to admit it into evidence other than a business record,
19 because the foundation is, is it relevant? If Mr. Obus says,
20 yeah, I have seen this before, and this is exactly the
21 information I knew was in there and I relied upon it, then it
22 seems to me it's admissible whether it's a business record or
23 not. If he says, I have never seen this before, I don't know
24 what is in it and didn't take this into consideration at all
25 when I made my decision to buy the stock, then I couldn't care

1 less whether it's a business record, it's not coming in.

2 So if you want to identify more specifically to them
3 what particular documents you're going to have your witness
4 identify, and its foundation in terms of its admissibility
5 and/or its relevance, and I assume that that would be Mr. Obus,
6 then I would identify that to them. As I said, if you want to
7 bring in this stack of research for that limited purpose to
8 show the jury how big the stack of research is, that's one
9 point, and that's a different admissibility. But if you want
10 the content of all of those documents put before this jury,
11 then you are going to have to explain to me why the content of
12 those documents advances their issue. And it seems to me it
13 doesn't advance their issue if Mr. Obus is not aware of it.

14 MR. JOEL COHEN: He is aware, as is Mr. Black and as
15 is another witness from Wynnefield Capital. So for both
16 purposes your Honor has identified, we will be able to
17 establish clearly the answer is yes. Part of it is that the
18 jury understands, contrary to the SEC's insinuation, this was a
19 company that they carefully followed and they had a legitimate
20 reason to buy it, and part of it is to show specific documents.

21 THE COURT: As you have made the argument against
22 their e-mails, I am sure you will have a number of witnesses
23 who can testify to that, and they will say, yes, we do a lot of
24 research, these are the kinds of things we do, these are the
25 kinds of things we consider when we make decisions, and each of

1 the defendants who was involved in making that decision or
2 recommendation to purchase the original stock or to purchase
3 more of the stock at the time it was purchased can testify to
4 that, and to the extent that it is more illustrative to have
5 particular documents, the content of which is relevant to make
6 that point, then it seems to me that's appropriate. That's the
7 guidance that I would give now.

8 Does the SEC have some particular issue individually
9 with regard to their research? I just don't want experts
10 coming in here in hindsight and giving us their view that they
11 thought, yeah, it looks like it was a good idea to me now at
12 the time when they made it.

13 MR. JOEL COHEN: As I think Mr. Abernethy will
14 address, that's not the purpose of the expert testimony. But
15 we understand that, your Honor. We wouldn't offer it for that
16 purpose.

17 THE COURT: What is the SEC's position?

18 MR. DE YOUNG: Starting with the Wynnefield research
19 file, it's not our position that Mr. Obus can't talk about
20 research he looked at when he decided to make the stock. It
21 touches on two different issues. One is the expert issues that
22 we will cover in a second. The fact that Mr. Obus is going to
23 testify about Wynnefield's research and Mr. Black may talk
24 about Wynnefield's research and Mr. Brasser may talk about
25 Wynnefield's research just underscores the reason why they

1 don't need experts to talk about the exact same thing.

2 THE COURT: Is there a particular issue that I should
3 be focusing on with regard to the research that was in their
4 file at the time they made these decisions?

5 MR. DE YOUNG: I don't think so, your Honor. We have
6 gone back and forth about business records, and we did not want
7 to stipulate to that entire stack of business records without
8 having any testimony from Mr. Obus that is admissible for
9 whatever reason. So I think your approach is the one we would
10 want to take.

11 It also touches on a similar issue, which has come up
12 in their requests for us to stipulate to business records, and
13 that is there is at least 30 documents which are similar files
14 from an investor named Mr. Weber, which appear to be Mr.
15 Weber's handwritten notes, and perhaps research, on SunSource,
16 dating back to 1999, which are on their exhibit list, and they
17 have requested that we stipulate to it as a business record,
18 and we don't think it makes sense as a trial management issue
19 for us to be dealing with that as a business record when it has
20 no relevance in the case.

21 THE COURT: Let me give you this guidance. My
22 position is this. If you have an objection to the
23 admissibility of a document, then make that objection. If you
24 say that it's not relevant, then make that objection. What I
25 am saying is that if the only issue is whether or not you have

1 to bring in a witness to establish it as a business record, if
2 that is the only issue that you're fighting about, that is not
3 worth fighting about. If you have an objection, which would be
4 it doesn't matter to us whether it's a business record or not,
5 we don't think it's admissible for this reason, that's the
6 discussion that I should be having.

7 I don't want the jury to react to this case and hold
8 it against either side if we have to spend days just parading
9 people in who are custodians of records simply to establish
10 that they have these documents. If there is some other purpose
11 to objecting to the document, there is a legitimate purpose for
12 keeping it out, and if it is clear that they would not be able
13 to establish the other foundational issues, then on one of
14 those bases we can talk about it. Either you're going to want
15 the document in or you're going to want it out. And if the
16 document is going to come in anyway if you have a business
17 records witness, then I am not going to be particularly
18 impressed by objecting to it as a business record itself if the
19 only solution to that is to bring in the witness and have the
20 witness testify it's a business record.

21 MR. DE YOUNG: We agree with that approach.

22 THE COURT: If you have some other specific objection
23 to the documents, then identify those objections, and it's more
24 likely that I am going to determine that the document is
25 inadmissible on that basis rather than simply make a ruling

1 that it's admissible, that they have to go get a witness to
2 come in here to establish that, even though there is no
3 legitimate legal reason to keep the document out.

4 MR. DE YOUNG: We agree with that. It wasn't our
5 intent to make people jump through hoops when we didn't have
6 another objection. I am just pointing out that they asked us
7 to stipulate to large blocks of documents of which we think are
8 objectionable for a number of reasons.

9 THE COURT: I assume the objection is not that we know
10 that this is a business record, but you're required to bring in
11 a witness to testify it's a business record. That's not the
12 objection.

13 MR. DE YOUNG: Correct.

14 THE COURT: If they want to identify it to you as
15 early as possible, specifically what document that they want
16 the jury to be able to review its content and have it in
17 evidence, then they should identify that for you as early as
18 possible, and you can state that specific objection to it, and
19 then we can address that. But those are separate issues than
20 whether it's a business record issue. So why don't you take
21 that as guidance.

22 MR. JOEL COHEN: This is a helpful colloquy and it's
23 helpful to hear the SEC say that today, because this is what we
24 are trying to resolve. We understand they might have
25 objections, as might we, to relevance, but to get off the table

1 the unnecessary, frankly, silly business records parade of
2 witnesses is what we have been trying to do.

3 So I would suggest that we have a conversation with
4 them, in light of what they said today, and they can continue
5 to assert their relevance objections, we will come up with a
6 list, but if we don't have to parade in witnesses from
7 SunSource and from Allied Capital and from the NASD and from
8 places that are businesses that regularly keep and maintain
9 documents in the course of their business, that would help
10 everybody.

11 MR. DE YOUNG: We have been participating in that
12 process. We don't share the same exact view, that just because
13 it's produced by a party it's automatically a business record.
14 There might be a narrow set of documents which we don't agree
15 with their characterization on. But the fact that we won't
16 stipulate to all 357 exhibits before trial --

17 THE COURT: I assume you would have such an objection
18 because you believe that either the preparation of the
19 document, its purpose for being prepared, manner of being
20 prepared or its use at this trial is inconsistent with its
21 reliability. To that extent, I want to hear the argument. If
22 that's not the argument, then I don't want to hear the
23 argument. Of course I will hear any objection you have with
24 respect to any document, but I just can't throw the laundry
25 list or the grocery list into the business record and claim

1 that I get to use it.

2 If they want to use a self-serving document, that they
3 want the jury to believe it must be true because the defendants
4 made sure they stuck it in there, no, they can't use it for
5 that purpose. It's got to be some other legitimate purpose and
6 if there is something that challenges its reliability or the
7 genuine definition of the particular document as being a
8 business record.

9 Files aren't business records. Documents are business
10 records. You would have to convince me that somebody would be
11 able to say, even if you don't bring him in here, that, yes,
12 this is the kind of document that we regularly keep here, and,
13 no, it wasn't just stuck in this file, just as an example, so I
14 can cover myself later. We never put this kind of stuff in
15 here. The only time we ever stuck this in here was the day
16 after we got accused of insider trading.

17 MR. JOEL COHEN: We have made great progress recently.
18 92 percent of the exhibits we marked eight weeks ago the SEC
19 objected to. Now we are getting closer. Let me just give you
20 one example, because I think we can use your guidance, and then
21 we can confer and hopefully resolve these issues, and if we
22 disagree we will come back to you.

23 There were documents that we already have a
24 certification for a business records stipulation from the NASD.
25 There was a FINRA request sent to SunSource a couple of months

1 after the deal was announced, and it asked, in substance, as
2 they often do, can you, SunSource, and your employees and
3 senior management provide information about any concerns about
4 insider trading? I am paraphrasing. So we have that letter
5 from FINRA. We have SunSource's response several weeks later
6 back to FINRA. The response back to FINRA is plainly relevant.

7 THE COURT: Whose response is it?

8 MR. JOEL COHEN: Mr. Corvino, the CFO of the company.

9 THE COURT: I assume he is going to testify.

10 MR. JOEL COHEN: Yes.

11 THE COURT: I assume you can put that document in
12 front of him, whether it's a business record or not, and say,
13 Do you recognize this? You gave that to FINRA when they asked
14 you about insider trading. And he says, Yes, that's the
15 document. Isn't it admissible independent of it being a
16 business record?

17 MR. JOEL COHEN: We think so.

18 THE COURT: If it has relevance and he can lay a
19 foundation.

20 MR. JOEL COHEN: So they get the letter, SunSource.
21 Internally the CFO, as he is supposed to, distributes it to a
22 wide variety of people, including Mr. Andrien, a key witness,
23 and to others at Allied. They give responses. Those responses
24 are culled and put into a letter.

25 THE COURT: I assume somebody can testify to that.

1 MR. JOEL COHEN: Yes. The SEC and SunSource, up until
2 ten minutes ago, was taking the position that those aren't
3 business records.

4 THE COURT: You are fighting about the wrong thing.
5 Who cares whether they are business records? The question
6 still remains, is the purpose for which you're offering it a
7 legitimate purpose? Is the inference that you want the jury to
8 draw from this a legitimate inference, or is it a relevant
9 document? If you have such a document in a business record,
10 and it's got nobody's name on it, and nobody has ever seen it
11 before, then I am not sure I would let it in even if it was a
12 business record.

13 So it doesn't sound to me like the specific records
14 that you are interested in you don't have a person who could
15 independently establish at least a foundation for its
16 admissibility, and you can argue whether or not it has
17 relevance or it doesn't have probative value or whether it is
18 what it purports to be. If they dispute that it is what it
19 purports to be, or they dispute that the inference that you
20 want the jury to draw from that is not a proper inference
21 simply because it's stuck in somebody's file, then they can
22 make that argument, and we can see whether it legitimately has
23 reliability because it's kept in the regular course of business
24 and prepared in the regular course of business. As I say, I
25 think you're arguing about something other than whether or not

1 it technically qualifies as a business record.

2 MR. JOEL COHEN: We just wanted to avoid the trial
3 management issues. I think your Honor's guidance has helped a
4 lot with that.

5 MR. ABERNETHY: May I briefly address Mr. Porten, who
6 is one of the two experts, Charlie Porten. There are two
7 Daubert motions before your Honor. I am just going to talk
8 about Mr. Porten. He is an investment professional over 30
9 years. He has testified for the SEC.

10 THE COURT: A real smart guy. No question about it.
11 Except, as they say, he knows you, he doesn't know your client.
12 What can he tell us that advances one's determination of
13 whether your client had inside information?

14 MR. ABERNETHY: We are not asking him to tell us that.

15 THE COURT: That's the only real issue here.

16 MR. ABERNETHY: There are background issues that are
17 important background issues for a jury that is not going to be
18 experienced in them.

19 THE COURT: What are the important background issues?

20 MR. ABERNETHY: Issues of what due diligence entails
21 when it comes to an analyst at a hedge fund or other financial
22 institution. What does an analyst typically do? What is
23 permissible to do?

24 THE COURT: Suppose they did do due diligence. How
25 are they more or less likely to be involved in insider trading?

1 Suppose they didn't do due diligence. How are they
2 more or less likely to be involved in insider trading?

3 MR. ABERNETHY: I think the concern from the defense
4 is the SEC may make argument that that somehow was improper to
5 call management, to have asked questions of management, which
6 in this case is highly relevant because in this case
7 co-defendant Mr. Strickland calls our client, Mr. Black, and
8 asked about management. It's a central issue in the case.

9 THE COURT: I don't understand it to be a central
10 disputed issue in the case.

11 MR. ABERNETHY: It is disputed since they said he
12 didn't do that.

13 THE COURT: Saying he didn't do it is not an issue of
14 whether or not it would have been proper to do it. Nobody
15 disagrees that more information is better than less
16 information. The jury doesn't need an expert to be able to
17 tell them that. What does he know that the jury can't
18 understand about this case?

19 MR. ABERNETHY: Let me pick up on your Honor's last
20 comment. The fact that your Honor gets it is terrific. The
21 fact that your Honor gets that this proper is terrific, but the
22 jury may not get it.

23 THE COURT: May not get what?

24 MR. ABERNETHY: The fact that it's proper to call and
25 ask for information, perfectly legitimate public information

1 from management, from other investors, shareholders and the
2 like, which is what this case is all about.

3 THE COURT: It's perfectly legitimate to do that if
4 that information is available to everybody else.

5 MR. ABERNETHY: Certainly Mr. Porten will talk about
6 what is done regularly in the financial industry.

7 THE COURT: So will everybody else.

8 MR. ABERNETHY: Mr. Porten provides extra
9 understanding for the jury from the perspective of an expert
10 witness.

11 THE COURT: You want Mr. Porten to imply to the jury
12 that they are less likely to be involved in insider trading
13 because they did what he will technically tell them is due
14 diligence as an expert, that's your theory by Mr. Porten?
15 Because I don't see anything that he needs to tell this jury
16 that the jury can't understand.

17 MR. MARK COHEN: If I might, what we are concerned
18 about is we actually want to try the case that's charged. So
19 Mr. Black or Mr. Obus or other Wynnefield people will argue we
20 did due diligence. What did that mean? We read the public
21 filings. We called management. We went to see management. We
22 spoke to other shareholders. We went and talked to customers.
23 And there are memos about that in this case. We are concerned
24 that a jury, who may know nothing about this industry, will
25 say, we don't like the fact that Nelson Obus can get the CEO on

1 the phone at any minute, maybe they were telling him stuff
2 then. This case is about May 24.

3 THE COURT: I don't want to distract the jury to make
4 them think that they need ten witnesses to debate this issue.

5 MR. MARK COHEN: If our clients say, we did that
6 because that's our job and that's permitted, it's the word of
7 the defendant.

8 THE COURT: I assume that every single human being who
9 comes into this courtroom, who is going to have anything to do
10 with this industry, is going to say the same thing.

11 MR. MARK COHEN: If that is not in dispute and we can
12 get a charge from the Court to that effect, then I agree with
13 you, we don't need an expert to explain it.

14 THE COURT: I will put it to you this way. I will
15 reconsider this issue if they tell me sometime before you get
16 to present your case that they intend to make that argument, or
17 if they make that argument. If they make that argument at a
18 time that disadvantages you, then I will give the jury an
19 instruction, I will give them a clear instruction. There is
20 nothing improper about doing due diligence and finding out as
21 much as you can about the company. That is not what this case
22 is about. But what is illegal is having the information that
23 wouldn't be available to someone else who might want to do that
24 same research.

25 MR. MARK COHEN: That would work, your Honor.

1 THE COURT: I would be surprised if they make that
2 argument that you say is the purpose for which you want to call
3 this witness to rebut that argument. As I say, if they decide
4 they want to make that argument, then I will consider whether
5 or not this is the appropriate witness for that argument. But
6 this witness was presented to me on a much broader basis than
7 just simply I want to tell them what due diligence is.

8 MR. MARK COHEN: We are just focusing on Roman I of
9 his report. We understand your Honor's points about the later
10 parts of his report. All we are saying is, if it becomes an
11 issue about the fact what analysts do, having a non-defendant
12 witness explain it would be relevant. If the Court is going to
13 take care of it with a charge, that's fine.

14 THE COURT: I will first allow you to ask every single
15 witness that you want to that question to see if anybody gives
16 a different answer. If somebody from the SEC argues it that
17 way or the SEC witnesses say that, you know, no, it's not
18 appropriate at all to call up a company or go out and visit or
19 check it out thoroughly, talk to people, and if you do that
20 you're breaking the law, then we have got a different
21 situation. But I don't anticipate that that's really going to
22 be a big dispute for the jury, or that the nature of what we
23 are discussing is beyond the jury's comprehension without an
24 expert. You don't have to be that sophisticated a jury to
25 understand that you're not going to buy a stock just because

1 you threw a dart to the board and that's the one you hit.

2 You're going to buy it because you're an informed investor, and
3 hopefully everybody is an informed investor.

4 Let me move on because I have to leave in about ten
5 minutes, and we will see if we can finish it.

6 I don't see any direct evidence that anybody else was
7 tipped in this case. You want to try to prove a separate case
8 that somebody else was tipped?

9 MR. MARK COHEN: No, your Honor.

10 THE COURT: You want to accuse someone else of being
11 tipped.

12 MR. MARK COHEN: No.

13 THE COURT: Then I don't understand what the purpose
14 is.

15 MR. MARK COHEN: Let me try to explain what the
16 purpose is, which is a limited one. Here are the facts. The
17 SEC's main witness is Mr. Andrien, who is the CEO of SunSource.
18 They may or may not call him. They may call Mr. Corvino, who
19 is the CFO of SunSource.

20 The evidence at issue relates to three individuals:
21 Mr. Abrams, who is a personal friend of Mr. Andrien, who traded
22 on the stock two weeks before making the announcement,
23 Mr. Haggerty and Mr. Muldowney, who traded days before the
24 announcement. We do not want to have a trial about whether
25 Mr. Haggerty, Mr. Muldowney, or Mr. Abrams committed insider

1 trading.

2 THE COURT: You have no evidence whatsoever that they
3 had inside information.

4 You have temporal proximity, but you have no evidence
5 that they traded on inside information.

6 MR. MARK COHEN: I don't want to get outside this
7 case.

8 THE COURT: You have no admissible evidence that they
9 traded on inside information, as far as I can see, and I think
10 that issue should be out of the case.

11 MR. MARK COHEN: And we do not want to call
12 Mr. Haggerty to the stand and accuse him of insider trading.
13 Nor do we want to use this to accuse the SEC of making a bad
14 prosecutorial decision.

15 THE COURT: So what smoke do you want to blow? You
16 can imagine I see absolutely no way that advances the jury's
17 determination of whether your guys had inside information.
18 Even if what you say is true, it doesn't advance their
19 determination of whether or not your guys had inside
20 information. Even if they were found guilty in a criminal
21 case, it wouldn't have anything to do with whether your guys
22 had inside information.

23 MR. MARK COHEN: Let me try to link it up because it
24 actually does link up for cross-examination of Mr. Andrien and
25 Mr. Corvino.

1 THE COURT: You want to say that he made a mistake in
2 his recollection; he thought he told your client, but he really
3 told these other guys.

4 MR. MARK COHEN: No.

5 THE COURT: Well, that's the way I sort of read it in
6 your papers.

7 MR. MARK COHEN: Then maybe our papers were not good.
8 Here is what we want to say.

9 THE COURT: That's the best argument I could come up
10 with.

11 MR. MARK COHEN: We have a better one.

12 Let me start with Mr. Corvino. Mr. Corvino, as we
13 just discussed, is the point person responding to the NASD
14 inquiry, which is now FINRA. The sequence is this, your Honor.
15 The deal is announced on June 19. It is to close in September.
16 In between that, before it closes, NASD sends an inquiry to
17 SunSource, please give us information about a bunch of
18 individuals relating to trading in SunSource.

19 THE COURT: He is trying to deflect it from him by
20 accusing your client.

21 MR. MARK COHEN: No.

22 THE COURT: I still don't get it.

23 MR. MARK COHEN: The list has ten individuals on it.
24 Two of them are his friends. He has an incentive to be as
25 accurate as he possibly can with the NASD. It's calling into

1 question trading in a company he works for. It's calling into
2 question two people he has a personal relationship with. And
3 the defense's position is that the response to the NASD is
4 incomplete. It is incomplete in a meaningful way. It does not
5 mention the "little birdie" conversation that we talked about
6 so much last time from Mr. Andrien, and it doesn't mention any
7 conversation Mr. Corvino has with Mr. Andrien about the "little
8 birdie" conversation or anything else.

9 THE COURT: He is not going to say he had a "little
10 birdie" conversation with those two individuals.

11 MR. MARK COHEN: If they call him, he is going to say
12 he had this conversation.

13 THE COURT: With your client.

14 MR. JOEL COHEN: With my client.

15 THE COURT: One of the defendants here, not the other
16 guys.

17 MR. MARK COHEN: Corvino is the corroborating witness
18 of Andrien.

19 So we are talking about three or four
20 cross-examination questions to establish that Mr. Corvino, the
21 organizer and author of this response, has every incentive in
22 the world, from a business point of view and a personal point
23 of view, to be as accurate as possible with the NASD.

24 THE COURT: What does that have to do with whether or
25 not you're implying that somebody else had inside information?

1 MR. MARK COHEN: We are not implying.

2 MR. RIOPELLE: It impeaches the prior consistent
3 statement because he doesn't repeat it to the NASD with a
4 business duty to do so. That's fair.

5 THE COURT: That is fair. That wasn't the discussion
6 that I was reading that you guys were fighting about. They
7 were concerned that you wanted to say two things. You can't
8 trust these guys because they are really covering for their
9 pals. And the conversation that they had with my client is
10 really a conversation that we want you to believe that they had
11 with their buddies. And that's why you should believe that our
12 guys didn't do it.

13 MR. MARK COHEN: Understood.

14 THE COURT: It's the thinnest of weeds factually to
15 make that argument. I just don't see anywhere that anybody,
16 other than you, have accused those guys of possibly being
17 involved in insider trading. I don't know what trades you're
18 particularly talking about. I don't know specifically the
19 information, except to try to make the jury believe that, even
20 if a conversation about a little birdie happened, you should
21 think it probably happened with their friends, who nobody ever
22 accused of insider trading, rather than it happened with my
23 client.

24 MR. MARK COHEN: We are not saying that, Judge.

25 THE COURT: I don't understand what you're fighting

1 about then. You want to ask him what? You want the witness to
2 say what?

3 MR. MARK COHEN: I want the witness to say that when
4 that request came in, it sought information about his company
5 and two friends of his, both of whom were personal friends of
6 him, and no one else at SunSource except him. Therefore, he
7 had every incentive to be as full and accurate as he could in
8 his response, period.

9 THE COURT: So he didn't do what?

10 MR. MARK COHEN: The defense's position is his
11 response was not as accurate as it could be.

12 THE COURT: I want to know what the evidence is going
13 to show. In what way was his response not forthcoming? What
14 should he have said that he did not say?

15 MR. MARK COHEN: He did not mention at all the
16 conversation he now claims he had with Mr. Andrien about the
17 "little birdie" call.

18 THE COURT: I don't hear that being a dispute about
19 whether or not you can cross-examine him about that issue.

20 MR. KISSLINGER: Mr. Haggerty, Mr. Abrams, Mr.
21 Muldowney, tons of records, they are all in their exhibit and
22 witness list. That's what we are arguing about.

23 THE COURT: Say that again.

24 MR. KISSLINGER: Haggerty, Abrams, those guys, they
25 are all on their witness list, they are all on their exhibit

1 list, all their trading records. That's what we are trying to
2 keep out.

3 THE COURT: To the extent that you want to impeach him
4 that he had a prior inconsistent statement, or he had a prior
5 material omission, you can impeach him on that. But the rule
6 is fairly simple in that regard. Beyond that, it is collateral
7 impeachment and you can't parade in a bunch of witnesses to try
8 to prove that that's the case, but you must have a good faith
9 basis to ask the question.

10 Now, if you demonstrate that you have a good faith
11 basis to look at what it says he said and something is
12 different, or something that one would have expected him to say
13 and he did not say it, you can ask him about that, and you can
14 impeach him with the fact that the jury should find him less
15 credible because he is now saying something different than he
16 said on a prior occasion. But beyond that, I don't know any
17 witness who can accuse anybody, other than the lawyers, of
18 insider trading. I don't hear anybody else coming in here and
19 saying that I have some information that one can reasonably
20 conclude that these were the guys who were doing it, not us.

21 Unless you tell me that you have some proof like that,
22 no, I am not going to let the jury speculate that, oh, that's a
23 good reason to think about why they might not be telling the
24 truth, if there is no basis for anybody. I don't want them to
25 have to parade in about ten witnesses to say that they never

1 suspected these guys of doing it.

2 MR. JOEL COHEN: I want to be clear about something
3 else. Obviously, when we filed these motions, both sides, we
4 had anticipating things that we see the other side says. We
5 have revised our view of this. We are not going to make those
6 arguments.

7 THE COURT: I want to make sure where you're going, so
8 if this comes up in a related context, I know in what relevant
9 context.

10 MR. HARAY: We take the Court's point, and we don't
11 really disagree that if they had a position that Mr. Corvino or
12 Mr. Andrien made a prior inconsistent statement with something
13 they say at trial, that's fair game. And whether the "little
14 birdie" reference they say is not in the letter or it's in the
15 letter, that's a factual dispute we will have in the courtroom.

16 It is not logically connected to say that because the
17 NASD letter included the names of two of Mr. Corvino's friends,
18 that that somehow was a motive for him to tell the truth in a
19 different way. Those two points are disconnected. They can
20 say, the NASD asked you to describe conversations with Mr.
21 Andrien and you described them differently than you said in
22 court. It doesn't require them to say, the NASD sent you a
23 letter that asked you about your two high school friends or
24 whoever they are. That extraneous fact is really just
25 injecting the idea that he had some motive to lie. I don't

1 think they are making that argument now, but they shouldn't be
2 able to include any reference to these other people.

3 THE COURT: I will consider that if they start going
4 far afield in that direction. And you can consider whether or
5 not it's more useful for you to keep it out or to stand up
6 there and tell the jury how absurd an argument that is, that's
7 the length they have gone in order to find their clients not
8 liable. So you can decide whether you want to keep it out or
9 whether you want to address it.

10 I am not quite sure what they have been arguing that
11 the cover-up was. That's the part that I am having difficulty
12 with. I don't see any basis, any evidence of a cover-up to
13 cover up some other illegal activity with other individuals,
14 these individuals or others.

15 Now, one can speculate that if they are not telling
16 the truth, that could be one of the reasons they are not
17 telling the truth. But that's not appropriate for this jury to
18 speculate that, just because we want to give them ten different
19 scenarios of how this really could have occurred, that it
20 really might have been one of them buying it for themselves,
21 unless there is evidence that supports that. Their
22 relationship with these individuals in and of itself, without
23 more, is not a basis on which anyone can argue that they are
24 giving untruthful testimony simply because they have friends.

25 MR. HARAY: We agree. That's why we think the only

1 inference, which would be an unsupported and improper one for
2 the jury to draw from hearing that Mr. Corvino's friends are on
3 the inquiry letter, is for them to speculate that there must
4 have been something there involving his friends. It would be
5 wrong to just lay that cloud over Mr. Corvino's testimony, or
6 anyone's testimony, and it doesn't sound like they intend to
7 make those arguments. That's why it sounds like, based on what
8 we are hearing today, all the references to these other
9 individuals should be out of the case.

10 MR. JOEL COHEN: Your Honor, can I just explain? And
11 I hesitate to do this because my good friend and colleague, the
12 other Mr. Cohen, I think he misstated the argument in one way,
13 and I want to be clear.

14 We don't intend to put in the evidence of the NASD to
15 prove that it was inaccurate, that Mr. Corvino was lying. It's
16 the opposite. When asked by a regulator to gather information
17 and put it together in a letter, he didn't include the same
18 explanation that he is now giving. It's that that is actually
19 the truth. At some point he is confused, but we are not
20 putting it in for that purpose. I want to be clear with the
21 SEC and with your Honor about that.

22 THE COURT: I understand what their position is. What
23 does it have to do with these other guys? That's their
24 position. Why are we even talking to the jury about these
25 other individuals? Because unless you can demonstrate by the

1 evidence very directly that somehow that provides them a motive
2 to do that, they are right, it doesn't matter whether or not
3 they ask him about Santa Claus or the Easter Bunny. The
4 question is, if it's not about your guys, then what does the
5 jury care? They only care if you say that the jury is not
6 given complete and accurate testimony here and they should
7 doubt the veracity of their statement. Who cares whether, as
8 they say, you were lying then or you're lying now? You're a
9 liar. And that's the purpose of a prior inconsistent
10 statement, to show that the testimony in court is less reliable
11 because you gave a different statement at a different point in
12 time, and we don't have to sit here and try to figure out which
13 one is supposed to be true. The evidence before this jury is
14 the testimony in court under oath, and that's what the jury has
15 to judge.

16 I am not going to say at this point that you can't
17 mention these other guys by name for some purpose, but I will
18 say that trying to structure an argument that because they are
19 friends with other people, that somehow that's relevant to
20 either the determination of the facts by the jury or relevant
21 to the assessment of their credibility, you haven't made that
22 compelling argument by these papers. Clearly, the only purpose
23 that comes across is that you want to imply that it's not my
24 guys, it's these other guys, and that's why these guys are
25 putting it on our guys to try to cover up. That's the only

1 rational explanation I got from the papers. Not a legitimate
2 explanation, but a rational explanation that comes through in
3 the papers as to why you would want to do it, and I am not
4 going to let you do it for that purpose.

5 MR. JOEL COHEN: We are not doing that. We want to be
6 as clear as we can about that.

7 The other gentleman, Mr. Abrams, we do not intend to
8 make an argument in this court that Mr. Abrams was tipped, and
9 that also reverts back to the SEC witnesses. The same
10 potential argument, we are not going to do it. I know our
11 papers addressed it, but it's not part of this case.

12 Mr. Abrams does have an independent small bit of
13 relevance, his information of the case, and here is what it is.
14 The SEC has alleged that my co-counsel's clients, Mr.
15 Strickland and Mr. Black, met a year later and had a discussion
16 about an SEC subpoena, that that somehow is nefarious or a
17 cover-up, and they tipped each other off the fact that they had
18 been subpoenaed. Mr. Abrams was told by Mr. Andrien, the CEO,
19 Hey, good friend, you might be getting a subpoena. All we want
20 to do is deduce the fact that there is nothing inherently
21 nefarious or wrong with one friend telling another they had
22 gotten a subpoena from the SEC, which everyone in this
23 courtroom, every lawyer knows happens all the time. If the SEC
24 wants to make a different argument, they are entitled to the
25 argument. We are entitled to put in evidence from their own

1 main witness that show that he didn't think it was nefarious or
2 improper.

3 THE COURT: In the abstract, I don't have a serious
4 problem with that. If that's the thrust of their testimony,
5 and that's what they want to argue, that this cannot have a
6 legitimate motive, you can then demonstrate that other people
7 who have legitimate motives do the same thing, other
8 individuals in this case had legitimate motives. As I say, you
9 can't have it both ways. You can't say they had illegitimate
10 motives, and then say this is somehow evidence that they
11 weren't trying to cover up.

12 The answer to that question is it depends. That's the
13 answer to most of these questions. It depends on the facts.
14 It depends on in what context they do it, what they say, and
15 what the consequences are.

16 Are there significant more issues that we need to
17 address today because I had to leave five minutes ago?

18 MR. KISSLINGER: You left open at our last meeting
19 what you were going to allow from the T. Rowe Price witnesses.
20 Our position is that if Mr. Obus has a right to explain why he
21 sold the stock, we should be allowed, for fairness, to explain
22 why the company on the other side is allowed.

23 THE COURT: To the extent that they have similar
24 testimony, I think it's just as irrelevant. They don't need to
25 give us a whole bunch of technical definitions, and they don't

1 need to tell us how great the stock is.

2 My attitude is very basic. I think if you have
3 witnesses who have an historical position in these events, then
4 they can testify, if they sold the stock to these people, or if
5 they traded for them, or they did something, or advised them,
6 all those kinds of things. But it seems to me, from both
7 sides, it is pretty irrelevant in the abstract how experts want
8 to look at this case and the implications that they draw from
9 looking at this in hindsight. That is not an expertise.
10 That's a legitimate basis for the jury to make those
11 determinations depending on the facts.

12 It seems to me that this is the kind of case, with the
13 kind of sophisticated witnesses, that it is unlikely that some
14 witness, who has nothing to do with this case, except for both
15 of your arguments that we don't want them to be an interested
16 witness, there is very little reason why some expert has to
17 come in and explain to the jury in the abstract what the SEC
18 says was going wrong here. The jury will understand the issues
19 in this case and how to apply those issues. My concern is that
20 the jury gets a picture of this that makes them think that this
21 is a more complicated, technical case than it is, and it's not.
22 It doesn't need a bunch of experts.

23 If you want to explain some basic terms, most of the
24 people who are fact witnesses are in a position to explain
25 those terms and those situations. But if you want someone to

1 opine about their view of this past situation, which they had
2 no relationship with, I don't see that. But to the extent that
3 they were involved at the time, and again, you can give me more
4 specifics about what information you say they have to give to
5 the jury.

6 MR. KISSLINGER: Your Honor, these two portfolio
7 managers sold their stock at the same time Mr. Obus was buying.

8 THE COURT: Then get me the portfolio manager who sold
9 the stock to these guys. I am not sure what they are going to
10 say other than we sold the stock. I will reconsider this if
11 you want to get into a debate and a dual of experts about
12 whether or not it was an appropriate investment, not an
13 appropriate investment, it implies making legitimate decisions,
14 not making legitimate decisions. I don't think that's
15 appropriate for their witnesses to come in and do that, and I
16 don't think it's appropriate for your witnesses to come in and
17 do that, to try to say, well, I want to tell you it smells to
18 me, it looks bad. Who cares what you think? Oh, I sold some
19 of that stock too. But you didn't sell it to these guys.

20 MR. KISSLINGER: One of our witnesses did sell a block
21 of stock to those guys.

22 THE COURT: Then he can come in and say, historically,
23 if he wants to testify, I sold a block of stock to these guys.

24 MR. RIOPELLE: He didn't speak to him. He just sold a
25 block of stock into the market. It happened to come to

1 Mr. Obus. So what?

2 MR. JOEL COHEN: It is an inaccuracy to keep asserting
3 that.

4 THE COURT: What do I care? You're right. It makes
5 it even less relevant if they never had a conversation. But if
6 you want somebody to say they bought shares, it's probably in
7 that big file that you don't want in. What does the jury care?

8 As I say, if you want to bring somebody in to say
9 that, to give us that historical fact, and you think it's
10 relevant and convince me that it's relevant, then fine, he can
11 testify to that historical fact. But beyond that, give me an
12 example of what it is that you want him to testify to.

13 MR. KISSLINGER: That's it.

14 MR. JOEL COHEN: Except that it's counter factual
15 because there is no privity at all. I'm sorry, but I have to
16 be clear about this. The SEC does not have evidence that
17 anyone at T. Rowe Price ever spoke to or communicated with
18 anyone at my client's firm about the sale of stock in this
19 case. It's an inaccuracy for the SEC to be saying it. It's
20 not true.

21 THE COURT: It doesn't matter.

22 MR. JOEL COHEN: If it's not true, you can't put it
23 into evidence.

24 THE COURT: If it's not true, then the other side gets
25 to prove that it's not true. The bottom line is I don't care,

1 and I don't think the jury is going to care. Who cares whether
2 he bought it on the street from somebody who was hawking it or
3 whether he bought it from T. Rowe Price? It doesn't matter.
4 If you want to confuse this jury, fine, put in all of this
5 stuff. It doesn't matter. It has absolutely no relevance.

6 MR. KISSLINGER: Can I clarify my position? We are
7 concerned that Mr. Obus -- we have no defense to what he is
8 going to say about how undervalued the stock was, how great it
9 was, what a bargain it was. We have nothing on the other side
10 to go against that.

11 THE COURT: What are you going to say, it wasn't a
12 great bargain?

13 MR. RIOPELLE: Somebody sold it.

14 THE COURT: You don't disagree with any of that. You
15 don't think it was a good bargain?

16 MR. KISSLINGER: Once the tip came out, it sure was.

17 MR. JOEL COHEN: They don't want any evidence that it
18 might have been an innocent reason to buy it.

19 THE COURT: I assume your T. Rowe Price guy is not
20 going to say, I sold this worthless stock to all of these
21 customers even though I didn't think it was a decent buy. You
22 can't tell me that that's what the purpose of the T. Rowe Price
23 witness is. He is not going to say that. He is going to say,
24 yeah, I sold this stock, people wanted it, I checked it out.
25 It was at this price and at some point we thought it might go

1 up two dollars. Well, we didn't think it was going to go up
2 five dollars, but we didn't have inside information. But they
3 are not going to say, this was a worthless stock that nobody
4 should have bought, because they sold it to people and they
5 gave advice. I assume he is going to say on the stand, if
6 asked, Did you ever recommend this stock to anyone? And he is
7 going to say, Yes, we recommended it to plenty of people, and
8 then they bought it on my recommendation.

9 So what difference does it make? If you can give me
10 some more direct, substantive, relevant testimony from the T.
11 Rowe Price people, that's fine. But those points aren't
12 articulated to me to be any purpose to cause someone, who had
13 no contact whatsoever with these defendants, or even any of
14 your other witnesses. They are not in direct contact with
15 anyone in this case. That's my position on that.

16 MR. RIOPELLE: I read the transcript in which you
17 describe your jury selection process, and I think I understand
18 it, but I just want to make sure I do so it all goes smoothly.
19 You're going to seat 16. You're going to voir dire them all.
20 There will be some who can't do it, and they go. There may be
21 some challenges for cause, and they go. But you will qualify a
22 box of 16. As jurors leave the box, will you simply be calling
23 the next juror in line or do you pull them out of a hat?

24 THE COURT: We will pull them out of the wheel.

25 MR. RIOPELLE: That was really my question.

1 Once we have got 16 qualified and the challenges for
2 cause are all decided, then we are going to have three strikes
3 each, exercised simultaneously, as I understand it.

4 THE COURT: Three strikes per side, exercised
5 simultaneously.

6 MR. RIOPELLE: So it's not going to be one and one.
7 We hand up our three, they hand up their three, and whoever is
8 left in the box is our jury.

9 THE COURT: No. The first ten is the jury. So if all
10 of you use the same strike for 16, 15 and 14, 1 through 10 are
11 going to be your jury.

12 MR. RIOPELLE: The ten lowest in number will be our
13 jury. And then we will proceed to verdict with something above
14 six, up to ten.

15 THE COURT: Yes.

16 MR. RIOPELLE: I think I have it. Thank you.

17 THE COURT: I need to go. I am ten minutes late. Do
18 we need to come back?

19 MR. RIOPELLE: I did want to ask a little bit about
20 voir dire. We have submitted some voir dire. I know your
21 Honor does this for a living. I do want to make sure that
22 there will be some voir dire on the issue of whether the fact
23 that the government and the Securities and Exchange Commission
24 is a party, will that affect your ability to decide this case
25 fairly?

1 THE COURT: I will give appropriate language as I give
2 in the criminal case.

3 MR. RIOPELLE: We have submitted questions on that.

4 MR. MARK COHEN: The other thing is both sides have
5 submitted proposed limiting instructions on two issues. If
6 your Honor wants to have more time to think about it.

7 THE COURT: Let me look at it further. I don't have a
8 real problem with the limiting instruction. What is unclear to
9 me at this point is whether or not, particularly, for example,
10 the statements are going to be inadmissible against some for
11 all purposes. Depending on how the facts come out, it may make
12 it more or less likely that somebody else is involved in this,
13 depending on what was said after by others, so without offering
14 it for its truth.

15 MR. JOEL COHEN: We will need time for a charging
16 conference. That's especially important with opening
17 statements. And on the subject of opening statements, would
18 your Honor like to see the demonstratives that any of the
19 parties are going to use?

20 THE COURT: No, not unless you disagree with them.

21 We can have a charging conference, but my standard
22 instructions are pretty much out of Sand on the general
23 instructions, and you should assume, to the extent that you
24 have a consistent instruction on the substantive law, that's
25 the way we are going to proceed. And we will finalize the

1 instructions, but it's not my practice to have a full-blown
2 charging conference before the trial begins because I am not
3 yet ready to know exactly how the issues are presented and what
4 is going to be the final charge.

5 MR. JOEL COHEN: During the trial at some point.

6 THE COURT: My practice usually is, depending on how
7 long it lasts, hopefully several days before you have to sum up
8 we will have a charging conference, and we will have more than
9 one charging conference, because we will talk about it right up
10 until you see the final draft before you sum up, and we will
11 make minor changes.

12 MR. JOEL COHEN: Obviously, all parties will stay away
13 from talking about the law in the opening statements. That's
14 your Honor's province.

15 THE COURT: Obviously, you can talk in terms of the
16 issues and phrase it how you want to phrase it, but I would ask
17 you to stay away from telling them the law is going to be X.
18 You can tell them what the SEC has to prove and what the issues
19 are and you can paraphrase them or say them exactly as you know
20 the words will come out in the jury instructions.

21 MR. JOEL COHEN: The final thing I can think of that
22 might require your Honor's attention is we have each submitted
23 objections to designations to the deposition evidence in 2007
24 and 2008 and your Honor might have to resolve some of those.
25 I'm not sure what mechanical way you want us to do that.

1 THE COURT: I usually find that those objections are
2 so broad and numerous that it doesn't make sense for me to sit
3 down and spend days going through them. I suggest that you
4 look at it. To the extent that you really don't want the jury
5 to hear it, you better tell me about it. I need to know why we
6 are dealing with this and what you're fighting about.

7 MR. JOEL COHEN: I think we are all professionals. We
8 can agree to strip out the objections on the record and that
9 sort of stuff. The reason why I am asking is because it's
10 displayed on a screen in certain instances.

11 THE COURT: I expect just the Q and A.

12 MR. RIOPELLE: Finally, with three defendants, will
13 the Court accept or make a ruling that if one defendant
14 objects, you don't need the others to formally join? It will
15 be an objection on behalf of all of us.

16 THE COURT: Unless you disagree.

17 MR. RIOPELLE: That does happen, but I just don't want
18 to be bouncing up and down.

19 THE COURT: Once an objection is made, that objection
20 is made, and it's made on those grounds. Now, if you don't
21 want to join in the objection or you think those grounds don't
22 apply to you, you should further articulate another ground.

23 All right. We will see if we need to meet one more
24 time before trial.

25 (Adjourned)